

Station Partners is a private investment firm that makes control & control-like equity investments in support of executive teams leading lower middle market companies with out-sized growth potential. Employing a Main Street ethos with institutional-level processes, Station believes that success is rooted by creating iron-clad relationships with management partners - relationships built on the following core tenets:



Passion

for growing good businesses into great enterprises



Work

hard, smart and enjoy the people we do it with



Communication

Clear, candid and consistent



Respect

for all constituents in the investment process



Knowledge

of our businesses but never stop learning

Target Investment Criteria



Industries

Business Services Consumer Services Value-Add Distribution Niche Manufacturing Specialty Finance



Financial Profile

\$10M-\$50M Revenue \$2M-\$5M EBITDA \$5M-\$12M Investment Transaction Size: up to \$40M



Transaction Types

Recapitalization
Buyouts
Growth Equity
Buy & Build



Governance/Control

Majority or Minority Positions with Significant Negative Consent Rights



Ryan Kelly

MANAGING PARTNER

Ryan has 25+ years of private equity experience. During his career he has worked at Founders Equity, Inc., J.H. Whitney & Company, and Arthur Andersen. Read Ryan's Full Bio at stationpartners.com.

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Kreamer Rooke

MANAGING PARTNER

Kreamer has 14+ years of private equity experience. During his career he has worked at Larsen MacColl Partners and Collins Stewart, Inc. Read Kreamer's full bio at stationpartners.com.

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Strategy

Buy & Build

Acquire strong platform in a fragmented industry niche

Achieve scale through add-on acquisitions in existing and new geographies

Transformation

Focus on operational improvements within entrepreneurial or family-owned businesses

Accelerating Growth

Provide growth capital to support the implementation of a proven business model in new markets or services

Recent Platform Transaction Activity



Station Partners is pleased to announce that its portfolio company, Ark Technology Consultants, Inc. ("Ark"), in furtherance of its Buy & Build investment strategy within the U.S. Information Technology ("IT") Services industry, successfully closed on the acquisition of 5S Technologies ("5S"). Based in Cary, NC, 5S is a full-service professional and managed IT services organization. The company has built a quality reputation based on their expertise in Nutanix, Security Offerings, and Data Center Solutions.



Ark Technology Consultants was founded in 2021 with the goal of building a cloud-based IT services firm that is both people-centered and client-driven. Ark's inception came with the combination of two Northeast-based Managed Services Providers. Since then, success has been tied to an aggressive organic expansion orchestrated by industry veterans Walter Cook and Adam Davis. Ark's foundation is driven by its commitment to a culture of collaboration and cultivation of strong relationships with clients and technology partners.

Investment Portfolio



River Riders, based in Harpers Ferry, WV, at the confluence of the Potomac and Shenandoah rivers, owns, operates, and manages outdoor adventure resorts in the United States including river rafting, river tubing, aerial activities, snow tubing, camping, lodging and related activities. In February 2022, Station, in partnership with Matt Knott, recapitalized River Riders positioning the business for an accelerated growth and acquisition strategy.



Evolve Logistics Group, Inc. provides linehaul transportation and logistics services within the FedEx Ground framework. Evolve has grown from a small, regional concern into one of the largest contracted operators within the FXG ecosystem. Website: evolvegroupusa.com



Source One Financial Services, LLC originates, underwrites, and processes secured recreational vehicle and marine consumer loans on behalf of financial institutions to aggregate a comprehensive, single-source, loan program. (Station exited in December 2021) Website: source1financial.com



COR Health is a Maine based healthcare provider offering pediatric & adult nursing, adult home care, behavioral health, targeted case management and medical staffing services serving over 250 clients throughout the State of Maine. Website: corhealthservices.com



Granite Hills Group is a Charlotte, NC-based provider of commercial landscaping maintenance and development services. Since closing the investment, GHG has acquired operations in Durham, NC, Raleigh, NC, and Spartanburg, SC. Website: granitehillsgroup.com