

11 Hill Street Morristown, NJ 07960

WHO WE ARE

Station Partners is an entrepreneurial private equity firm that makes control investments in support of management teams operating established lower-middle market businesses with outsized growth potential. Station is the direct investment arm of several family offices with over \$1 billion in assets. For us, a successful partnership begins with open, candid and transparent communication with management partners, intermediaries, and advisors alike. We work hard and smart and trust the spirit of American entrepreneurship — sharing our successes with all stakeholders. Unlike many institutional investment funds, the partners at Station invest their own capital, which allows for a flexible investment approach.

INVESTMENT APPROACH AND CRITERIA

Market Data & Trends

Tailor a flexible capital structure with Station Equity/Debt

Custom Tailored Diligence

Build Relationships,

Evaluate Culture

Expand Product & Service Offerings

Broaden Sales & Marketing Efforts

Fast & Efficient

Enhance Existing

Management Team

Structure & Close
Add-On Acquisitions

- Large, Predictable & Fragmented Markets
- o Recurring Revenue with Diverse Customer Base
- Revenue & EBITDA: in excess of \$10 million & \$2 million, respectively
- Gross Profit/EBITDA Margin: in excess of 35%/10%
- o Recap, Buy & Build, Accelerated Growth, Buyout
- Industries
 - Services Healthcare, Industrial, Education
 - Value-Added Distribution
 - Specialty and Finance Services
 - Niche Manufacturing

PORTFOLIO COMPANIES



Evolve Logistics, headquartered in Bernardsville, NJ, provides linehaul trucking and logistics services to the FedEx Ground segment. The Evolve business is built on predictable, reliable and professional services across the expanding network of FedEx Ground service hubs and stations.



Source One Financial, headquartered in Lakeville, Minnesota, is a leading originator, processor, and underwriter of consumer marine and recreational vehicle loans. Source One provides multiline lending programs designed to finance purchasers and assets of varying shapes and sizes.



COR Health, headquartered in Portland, Maine, focuses on a client centered, strengths-based approach in the delivery of healthcare. COR Health offers superior, compassionate support in providing Pediatric & Adult Nursing, Adult Home Care, Behavioral Health, Targeted Case Management and Medical Staffing Services.



Landcare Innovations, headquartered in Charlotte, North Carolina, provides commercial and highend residential landscaping development and maintenance services. Landcare Innovations provides a full spectrum of landscape services; positioning itself as a trusted "one-stop shop" for sophisticated customers demanding high quality execution.

Principal Affiliated Exits





