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STATION
PARTNERS
Direction. Definition. Defined.

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WHAT WE ARE.

Station Partners is a private investment partnership that makes control investments in well-run, entrepreneurial businesses. We are not a fund; nor an independent sponsor; rather, Station was founded as a partnership between 'like-minded' family offices, investment professionals, and industry pioneers principally focused on buying, building, advising, and operating businesses in a range of industries. Unlike many institutional investment funds, the partners at Station invest their own capital, along with other select 'value-add' individuals, affording the ability to maintain a flexible investment approach free of any restrictive parameters often found with our competition. Further, this approach allows us to truly align investor and management incentives – investing for the long-term and providing our management partners with the strategic resources, human capital, and financial wherewithal to unlock growth and maximize stakeholder value.

BUSINESSES WE INVEST IN.

COMPANY CRITERIA	<ul style="list-style-type: none">• Exceptional, Experienced & Invested Management Partners.• Large, Predictable & Fragmented Markets.• Recurring Revenue with Diverse Customer Base.• Proven and Defensible Business Models with Historical Growth & Profitability.
FINANCIAL & TRANSACTION PROFILE	<ul style="list-style-type: none">• Revenues & EBITDA: in excess of \$10 million & \$2 million, respectively.• Gross Profit / Operating Margins: in excess of 30% / 10%.• Low Capital Expenditures with significant Operating Leverage/Return on Capital.• Equity Investments: \$5 million to \$15 million per transaction.• Levered Recapitalizations, Buyouts, Accelerated Growth.
INDUSTRIES OF INTEREST	<ul style="list-style-type: none">• Services – Financial, Business, Healthcare, Industrial, Education, Environmental• Value-Added Distribution.• Niche Manufacturing.• Consumer Goods & Services, Franchisors• Specialty Finance
INVESTMENT APPROACH & PROCESS	<ul style="list-style-type: none">• Align interests of all constituents.• Provide equity and arrange debt financings in support of growth.• Effective and Efficient use of operating data and market research.• Recruit Active/Value-Added Board of Directors.• Build and Enhance Management Teams.• Source, evaluate, and execute add-on acquisitions.

CONTACT US.

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